



CREATE AN INGENIOUS FUTURE

Ingenious Technologies is the market-leading independent technology provider for business analytics and marketing automation in the online marketing industry. Our clients include brands and companies from retail, fashion, lifestyle, finance, travel and telecommunication sectors. We offer an integrated platform, developed with state-of-the-art technology, for efficient online marketing and e-commerce.

To be the best, we are always looking for the best – we are looking for you! Join our team in Berlin as

PRE SALES ENGINEER (M/F)

Shape your career with a challenging and inspiring position at Ingenious Technologies.

YOUR NEW JOB

- **You have a clear overview:** Take charge of technical solution design of the Ingenious Enterprise SaaS platform for clients. Be part of the new sales and account management team
- **You have everything under control:** Make sure our solutions for clients are technically feasible, competitive and unique
- **You have the drive to deliver:** Gather client requirements, design client-specific solutions and secure feasibility of our product to design value propositions and support contract proposals
- **You see the big picture:** Identify business development opportunities within existing clients to expand the use of the Ingenious Enterprise SaaS platform. Work closely with sales to ensure opportunities are realised
- **The customer comes first:** Develop solution concepts based on a thorough understanding of the client's processes, marketing channels, systems and tools
- **You are a technical "pro":** Understand how external technologies and client processes can be integrated with Ingenious Enterprise based on real time tracking, API interfaces and data warehouse connections
- **You're a strong communicator:** Hold product presentations and demos to new and exciting customers

YOUR PROFILE

- Strong commercial background in consulting clients for technical solutions and business processes, especially online marketing
- Technical background in engineering, computer science or information systems (university degree preferable or similar qualification)
- Hands-on knowledge of online marketing and e-commerce platforms (e.g. shop software, ad servers, tracking systems, SEA tools, affiliate networks, analytical tools)
- Understanding of technical implementation in an existing infrastructure of tools and processes
- Ability to present complex matters in a simple, precise and smart manner
- Strong analytical skills
- Proactive, open and genuine personality
- Pronounced customer orientation, empathy, and problem-solving skills
- Structured with good time and project management
- Firm and persuasive communication skills in German and English are necessary, any other language is a plus
- Flexibility and willingness to travel to international clients and subsidiaries
- Result-oriented and autonomous working
- A healthy sense of humour

WHAT WE OFFER

Let the positive working atmosphere in our highly-skilled and professional team inspire you. In order for you to unleash your potential, we rely on trust. Create your own daily routine to deliver the best results. You can find us in the heart of Berlin, Europe's favorite start-up location.

We are looking forward to hear from you! Please send us your application, including related documents, as well as your earliest possible date of entry and salary expectation.

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